

Empowering wealth management companies to do more with data

Our mission has always been to facilitate a more open and integrated wealth management industry by enabling the flow of rich and accurate data between systems.

How? We do this through two solutions, **Fastrak reporting**, and **Finio**, our award-winning data hub.



Fastrak reporting

Fastrak is for wealth management firms who want to provide clients with reports across all investment platforms they operate.

It's a client reporting solution that provides significant efficiencies and enables the delivery of high quality, fully customised client reporting. Unlike standard CRM systems or manually produced reports, Fastrak offers a greater level of detail, customisation and efficiency than you would normally get from your CRM but aren't.

Key benefits to users include:

- **Investment performance** – calculate true performance of a holding or portfolio over any date range using money-weighted returns
- **Customised reports** – Get unparalleled control over the look, feel and content of your client reports
- **Powered by Finio data** – Fastrak benefits from integrations with over 20+ platforms, of which 15 with full transaction histories
- **Consistent and compliant** – Fastrak ensures consistent client reports with aligned content like T&Cs and market commentary
- **Real business efficiencies** – Fastrak users cut time on mass rebalancing and report generation for client reviews
- **Advise remotely** – Fastrak provides the tools required to conduct client reviews remotely using the dedicated client portal



“It is important to have accurate transaction level data for reporting purposes. It is essential as we can't produce the valuation reports we want to send to clients on a money-weight basis but also from a MiFID2 perspective.

Darren Weeks, BpH Wealth Management

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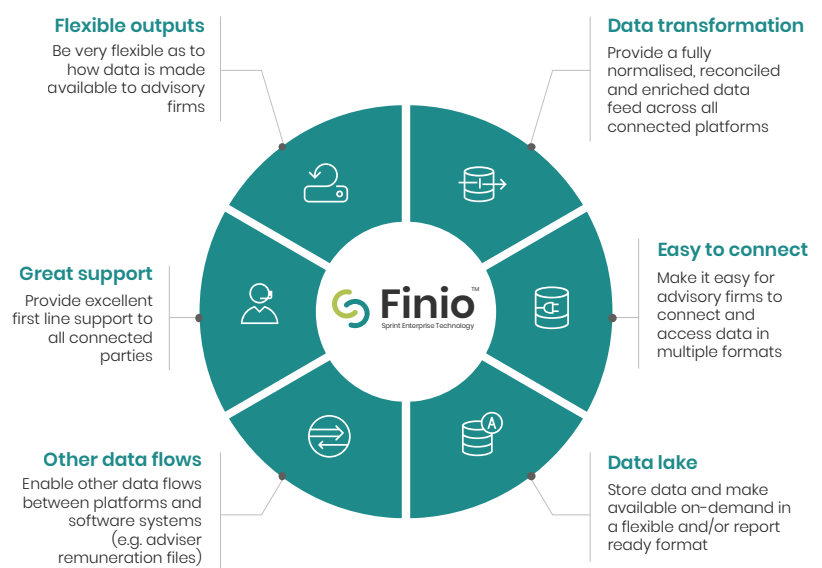
Finio data hub

Finio is the award-winning data hub that connects investment platforms with software providers and advisory firms for the flow of investment data. It helps the wealth management sector become more efficient and integrated, enabling the flow of complex investment data that's increasingly required to power today's software systems.

Advisory firms who need access to investment platform data, Finio provides a single source of data from multiple platforms. Unlike other hubs or companies building their own integrations, Finio delivers fully reconciled and enriched data in a consistent format across all platforms, together with ongoing technical support.

How advisory firms are using Finio today

- **Back-office (CRM) integration** – Removing the integration frustration as Finio connects and feeds data from investment platforms into CRM and other third-party software
- **Switching platforms** – Finio enables advisory firms to port valuable historical transaction data when switching investment platforms, ensuring no historical data is lost
- **MI data software feeds** – Increased flexibility to do more with clients' investment data. Finio enables advisory firms to access data in a multitude of formats & delivery methods
- **Feeding client portals** – Be safe in the knowledge that when using a client portal, client's investment data is accurate when using clean and reconciled Finio data



Investment platforms and software providers also using Finio

Investment platforms need to supply financial data to multiple end-points, Finio provides efficient delivery of clean and enriched platform data to software systems and financial advisory firms. Unlike other hubs or platforms doing this themselves, Finio reduces the time, effort and cost, and ensures the delivery of accurate and enriched data to the required destination.

For software providers who need to supply investment data to their clients, Finio provides clean and enriched data that's easy to connect to and available in multiple formats. This means software providers don't spend time and effort building point-to-point connections to multiple platforms – they connect once to Finio and receive all investment data from a single source.



They have provided us with a couple of highly tailored data feeds (smart flows and smart AUA) which means we only need to process and store the data we really need. The Finio data feeds provide us with an aggregated data feed across over 22 different platforms – all in the same format.

Greg Horton, chief technology officer, Fairstone

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